



Anthony Poston, ARM, AIM CEO

ESM INSITE

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Firm Responsibilities

Anthony has over 20 years of risk management experience. He co-founded ESM in 2005 with the vision of supporting California employers with analyzing their operational challenges and developing a strategic plan that focused on safety compliance, injury prevention and Worker's Compensation cost containment. He has had the privilege to work internationally with a large corporation, manage global accounts and work across multiple industries aiding business owners in developing strategies that enhance operational efficiencies that propel their businesses forward.

Responsibilities include management of the day to day internal operations of ESM as well as business development strategist; analyzing client challenges, developing custom service solutions and managing the execution of the strategic plan. Anthony and the ESM team assist employers with building and enhancing their risk management program focused on reducing Workers' Compensation risk and cost. Anthony continually searches for ways to expand ESM's services, products and client base. ESM currently provides service to over 28 industries and services clients in the public and private sector throughout North America.

Relevant Experience

Anthony began his career in 1999 in San Francisco, California at Charles Schwab & Company where he was a Risk Analyst. While at Schwab, Anthony received training in various risk management services including: securities trading, commercial banking and brokerage risk analysis, implementation of PATRIOT Act and SEC procedures, loss analysis and probability studies, actuarial services and corporate risk mitigation.

Education

Anthony attended Jesuit High School in Carmichael, CA where he also played soccer as the Marauder's goalkeeper. He then graduated from San Francisco State University with a degree in International Business and Finance and where he played soccer as the Gators goalkeeper.

While at Schwab he obtained these Financial Designations:

- Series 7 - Registered Representative Securities License
- Series 9/10 - General Securities Sales Supervisor
- Series 63 - California Uniform Securities

While at ESM he obtained these Insurance Designations:

- ARM - Associate in Risk Management
- AIM - Associate in Management
- Fire & Casualty Broker-Agent License #0H15950
- ARM-E – Enterprise Risk Management (in progress)

Professional Accolades and Memberships

Board of Risk Managers for the Northern CA chapter of CASBO
(CA Association of School Business Officials)

Board of Directors member for the Capital City Chapter of ASA
(American Subcontractor's Association)

Sacramento Chamber of Commerce Ambassador

Frequent speaker at industry events